

# Projection of Data Analytics to comprehend its highlight over Supply Chain Stability

K S Chandrasekaran<sup>1</sup>, V.Mahalakshmi<sup>2</sup>, M R Ananthapadmanabhan<sup>3</sup>

<sup>1</sup>Research Scholar, Department of CSE, FEAT Annamalai University Chidambaram, Tamilnadu, India,

Email: cse@saranathan.ac.in

<sup>2</sup>Assistant Professor, Department of CSE, FEAT Annamalai University Chidambaram, India,

Email: mahaa80@gmail.com

<sup>3</sup>Associate Professor, Saranathan College of Engineering Tiruchirappalli, India,

Email: mech@saranathan.ac.in

---

Received: 18.04.2024

Revised : 02.05.2024

Accepted: 09.05.2024

---

## ABSTRACT

Analyzing Data is an inspiring and inducing process to create awareness in recognising problems to maintain stable supply chain. It warrants clear thinking over challenges and solutions for addressing the unexpected, anomalous frequent changes due to varied nature of production, demand and supply of data, A data of sales and price is taken as a proposed analytical study to bring out advantageous algorithmic approach to project Data Analytics. A statistical and mathematical modelling using numerical integration is performed to compare with the use of proposed Machine learning computer algorithms that automatically learn and adapt in response to Data Programming languages are to be proposed to bring out the stability conditions through well defined parameters. The effect of supply chain stability and utility of Data analytics are to be viewed as mutually creating developments. The added merit in this particular study is the endurance to improve availability and use of products. As a result, it is being considered to conduct a triangular influential study of supply chain quantum, which will also include the monitoring of sales items and data analytics, and will also involve the appropriate use of machine learning methodology within the data set. The impact of Data analytics on the production and supply chain may be viewed as parallel chains and it is to be the contributory effect of this research paper aiming criteria for maintaining stability of production supply – business viability.

**Keywords:** Machine Learning, Prophet Model, Supply Chain

## INTRODUCTION

The integration of decision support systems with data-driven decision-making processes has emerged as a viable strategy for maintaining a competitive edge. It is anticipated that firms will have amassed more than 35 zettabytes of data created via the various operations of supply chain management. Like this it has been proposed that the process of collecting and analysing business data to arrive at executable strategy is important to achieve competitive advantage. In a supply chain Electronic Data Interchange (EDI) is a structured method for exchanging business documents electronically between different organizations.

It facilitates the automated exchange of information in a standardized format, reducing the need for manual data entry and streamlining business processes.. Technological advancements such as Radio-Frequency Identification (RFID) and geocaching have facilitated the development of such business strategies. GPS-enabled consumer electronic devices generate data. Learning from real life examples we can observe the method of use of data under various situations. For example we observed the supply of cars in our previous paper [2]. We proposed to consider production process of commodities and view the subsequent effect of supply and vice versa. That is the production and supply domains are visualised as mutual interdependent entities. In Addition to operational and behavioural causes, natural constraints of production mechanisms or technology may also result in bull whip effect. We have to take into account the concept of Data aggregation occurring along products, locations and time duration etc. There is negative effects of Data aggregation, reduction in variance which will lead to minimize volatility and it has adequate effects in supply chain management and are influenced by production chain. Aggregation can basically transform a data series into statistical feature. Any type of strategy in dealing with data over business contemplating production and supply dynamics has to be in exact view of the customer demand forecasting. With reliable forecasts of future demand, planners can establish the resources needed to produce, store, transport, and provide labor services in order to fulfill orders and supply destinations.

Considering utility of articles like car wheel it is proposed to concentrate on its demand and supply from its resources and hence our entity in this paper is projected to supply chain management through the engineered domain of data analytics. In the age of scientific interpretation based on information technology, effective experimental procedures are crucial and very much reasonable. In order to effectively manage supply chain networks and navigate complex processes, it is imperative to establish a robust business model or adopt suitable supply chain technologies. This necessitates adherence to acceptable standards, including reliability, the provision of factual information and numerical data, and the implementation of follow-up procedures that align with economic restrictions. For addressing the unexpected anomalous change due to varied nature of production of car tyres predicting the sales prices phenomena in the proper perspective is essential. Large Data intensive analytics is becoming specifically necessary as the supply chain become more concretized. As the suppliers, products and customers through consumers are highly populated and very many transactions are continuously executed with the full saturation scope for the supply chain networks, high degree of business tension prevails due to the high intensity of supply chain networks arise.

### LITERATURE SURVEY

In the previous observation of researchers, that taking a data they executed critical thinking, hypothesis formation and testing, Data Wrangling, Mathematical ability Data visualization, Computer programming and Machine learning algorithms etc.,

How they have handled in Data Analytics in business can be inherited from their budgeting and forecasting, risk management, marketing and sales, research development and maintaining business viability.

It is observed that machine learning creates an urge for supply chain analytics to forecast future expectations of supply considering the merit of availing of Data by companies[1]. They face large data with customers' outlook on demanding commodities and it is found that machine learning had preserved cash on hand sales effectively and stably. In modern manufacturing, smart plant maintenance involves the use of advanced technologies such as the Internet of Things (IoT), sensors, predictive analytics, and machine learning. These technologies enable real-time monitoring of equipment health, predictive maintenance scheduling, and overall efficiency improvements [1]. To reduce the limitations due to the illegal modifications in the customers gestures certain innovative algorithms are warranted like in study of cars of our previous research paper[2-5]. Based on the findings of earlier research publications, it has been discovered that analytical approaches have the potential to bring about improvements in strategic procedures in supply chain management. Excel performs better than other programs when it comes to statistical procedures and findings. A supply plan that takes into account seasonality and market trends has been implemented in order to refine the results of the strategy. Protection of demand supply planning behavior is provided by the computer power demand force. [6-8].

The performance of businesses can also be evaluated through the use of a stochastic simulation, which is another option. These days, with ever-increasing global manufacturing and supply chains, digitization has become an absolute necessity, and data analytics is the tool that is required[9-11]. The influence of information and communication in production and supply management conducted with about. Based on the findings, it has been determined that both operational and procurement information and communication technology systems have a favorable impact on sustainability practices in PSM and interpretative time approach. While discussing data analytics, it has been conceptualized as "Supply Chain Analytics." Supply Chain Analytics is a set of capabilities and quantitative techniques that are utilized to analyze traditional data and big data in order to make informed decisions in operations. The goal of this analysis is to achieve improved supply chain performance and a competitive advantage. The modeling of the food supply chain in a dynamic manner has made it possible to make decisions based on data. They use statistical methods to make predictions about the likelihood of events based on the decisions and information states that are input, and they examine how these outcomes contribute to the quality of the output.

Analysis of transition relationship between the stake of the system of supply chain using supplementary variable method and a reliability model has been established using partial differential equations taking a system of supply chain [12-14]. Data Science and Computer Programming domain knowledge and analytical skill sets to maintain value chain have been explained[14]. 64 percent of supply chain executives view data analytics as an important and disruptive technology, according to reports, and embedding data analytics in operations results in a 2.6x improvement in supply chain efficiency of 10x percent or greater, according to Accenture. Furthermore, data assists in assessing the likelihood of a problem resulting from supply chain risk management and its potential impact[15-16]. On October 8, 2022, the Hindu reported that the air force day celebrations of 90 years of yeoman service in India and Chief Air marshal

V.R.Choudhry explained that artificial intelligence and data analytics play a prominent role in displaying Air force connected materials and defense methods etc.

### Challenges of the Past Research Findings

The Traditional methods of predictions from survey, statistical computations though utilized for knowing marketing features, profiteering strategy, demand and supply, its nature of production, etc. contain issues like absence of consideration of customer whims and market saturation always prevailed and even software technological findings have not sufficed to comprehend the stability in mobility of commodities to the needs of the consumers. Many more influencing factors like natural shortcoming due to economic environment, availability of manpower has made the issue more complicated. Internal and external factors in the real world have not been taken into account and have caused impact on demand and production forecasting. Matter of revenue has not been viewed reasonably. The various algorithms implemented have not been time consuming and have been viable to anticipate the immediate future. The basic requirements for quantity of production meeting out the demand and there by maintaining the stability in balanced set up of the production demand and supply coordinated marketing feature have to be set in dynamic uninterrupted statusesque. Hence Algorithms based on data analytics are proposed in this strategy.

## METHODOLOGIES

### Statistical investigation

Statistical investigations are conducted to analyze the production demand and supply of commodities. This involves observing the marketing qualities of products, such as their sales and prices. The provided information is being considered. The supply strategy can be devised based on the analysis of sales data, including price fluctuations, service availability, and manufacturing demands. The objective of this study is to predict the demand for one of the three products at a specific retailer over a period of 50 weeks.

To further explore the feature, the following information is suggested.

We have a total of nine sales stores, according to the store code. We have a total of three goods, according to the product code. Is a holiday: a clue as to whether there are any holidays that week. Zero if there is no holiday Yes, a holiday equals one. Base price: the regular, non-discounted price for the week. Price: The actual price for each week, plus any applicable promotion prices or the going rate. Number of units sold each week.

Numerous sectors exhibit pronounced seasonal patterns. Moreover, organizations employ sales promotions as a strategic approach to enhance the exposure and demand of a particular product or service, often implemented over a span of several weeks annually. This research aims to conduct an analysis of historical data utilizing time series analytic methodologies, specifically focusing on the impact of promotions. It is assumed that the variable provided is non-negative, utilizing a probability density function that is represented by the symbol  $f(x)$  and a cumulative distribution function that is signified by  $F(x)$ . Let us consider a scenario where  $Q$  units are acquired and a supply of  $x$  units is available. In the case when  $Q$  is less than  $x$ , all  $Q$  units are sold, resulting in a profit of  $QC_u$ . Here,  $C_u$  represents the cost of under stocking per unit. In the scenario where  $Q$  is greater than or equal to  $x$ , the number of units sold is limited to  $x$ . Consequently, a profit is generated, calculated as  $x C_u$  minus the cost of replenishing each unit, denoted as  $(Q - x)C_o$ . Therefore, the anticipated profit may be calculated as

$$P(Q) = \int_0^Q [x C_u - (Q - x) C_o] f(x) dx + \int_Q^\infty Q C_u f(x) dx$$

Then determine the value of  $Q$  that maximizes the expected profit, we differentiate  $P(Q)$

$$\frac{d(P(Q))}{dQ} = -C_o \int_0^Q f(x) dx + C_u \int_Q^\infty f(x) dx = 0$$

$$C_u [1 - F(Q)] - C_o (F(Q)) = 0$$

$$F(Q) = \frac{C_u}{C_u + C_o}$$

Now Let the price of product 2 be 5\$. Let it be sold for 30000 units and let  $C_u = 5\$$  and  $C_o = 3\$$ .

$$\text{Now } F(\theta^*) = \frac{C_u}{C_u + C_o} = \frac{5}{8}$$

$$P(\theta^*) = C_u [F(\theta^*)(\theta^* - 1)] - C_o [F(\theta^*)] + C_o [F(\theta^*)(\theta^* - 1)] + C_u \theta^* [1 - F(\theta^*)]$$

Simplifying,

$$C_u \theta^* F(\theta^*) - C_u F(\theta^*) - C_o \theta^* F(\theta^*) + C_o \theta^* F(\theta^*) - C_o F(\theta^*) - C_u \theta^* F(\theta^*) + C_u \theta^*$$

Here  $P(\theta^*)$  is maximum Where at  $\theta^*$

$$P(\theta^*) = F(\theta^*)(C_u - C_o) + C_u$$

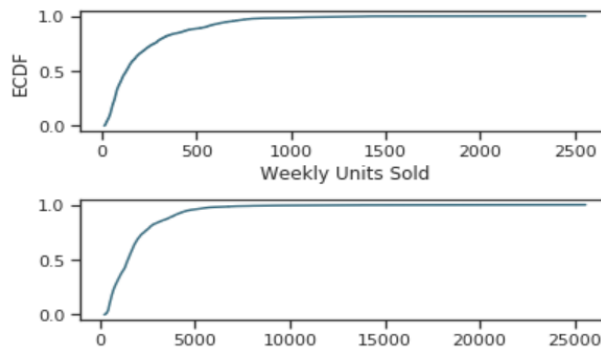
Here  $\theta^* = 6000$  and  $f(\theta^*) = 5/8$   
 $P(\theta^*) = 5/8 (5 - 3) + 30000 * 5$

Hence, we have to arrive at a strategically that a supply of 30000 units gives a maximum profits comprising to the demand given in the example data which we have demand by calculus methods. The RMSE calculated is 173.34.

**Demand Prediction using Prophet Model**

With Prophet in Python, forecasting time series involves more promising methodologies. They manipulate univariate data sets from an open catalog of open resources in order to select a better set of hyper set parameters for the modeling as a skillful forecasting approach for data with trends and subsequently the location of defaults on the appropriate structural timeframes. Customers' timing, such as Diwali, Dussera, and Christmas, as well as domestic functional entities showcasing a product's colorful features in order to create an exceptional purchasing atmosphere, influence a great number of sales performances that are deemed commendable. The Prophet library is a freely available software package designed for the purpose of predicting future values of univariate time series datasets. The system is designed with a user-friendly interface and incorporates an automated process for identifying optimal hyper parameters. This functionality enables the generation of reliable forecasts for datasets that exhibit both trend and seasonal patterns. The provided dataset is inputted into the Prophet Model, and subsequently, the outcomes are contrasted with those obtained from a statistical model.

**RESULTS AND DISCUSSION**



**Fig 1. Weekly Sales**

The empirical Distribution function depicted in Figure 1 reveals that more than 80% of the time, a store's weekly business schedule units were restricted to 500, despite the fact that the store was exposed to the sale of 2,500 units. More than ninety percent of the data's weekly sales were less than Rs. 5,000, despite the fact that the utmost weekly sales exceed Rs. Rs.25000.

	count	mean	std	min	25%	50%	75%	max
Store								
1	429.0	1789.414172	900.074226	769.65	1208.90	1659.17	1957.20	6816.59
2	429.0	2469.447413	1328.162884	1143.48	1579.21	2215.08	2756.55	9110.00
3	429.0	670.924009	366.816321	229.77	459.77	619.69	730.78	2650.00
4	429.0	3078.462145	1746.147872	1099.45	1818.18	2626.61	3837.51	13753.12
5	429.0	588.922984	242.628977	285.87	461.23	519.74	613.53	2264.97
6	429.0	2066.705082	1163.284768	890.19	1418.58	1758.40	2156.40	7936.03
7	429.0	955.115058	489.084883	389.61	649.35	857.61	1041.51	3270.00
8	429.0	1352.094056	811.326288	516.53	846.23	1275.87	1491.51	6656.67
10	429.0	4093.407249	3130.087191	1483.65	2462.88	3707.81	4510.47	25570.00

**Fig. 2**

Based on the summarized data presented in figure 2, it is clear that of the nine stores, Store No.10 has the highest weekly sales and sells the most units per week. Store No.6 has the lowest average weekly sales, and Store No.5 has the lowest average weekly sales.

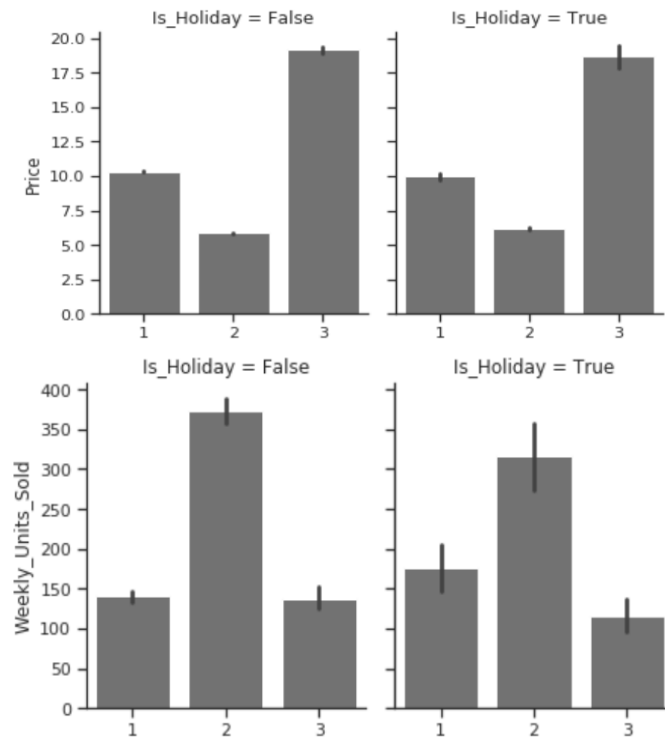


Fig. 3

The cheapest product has generated the most sales. Product 3 is the most expensive item, and costs do not alter owing to people's holidays when stores remain open.

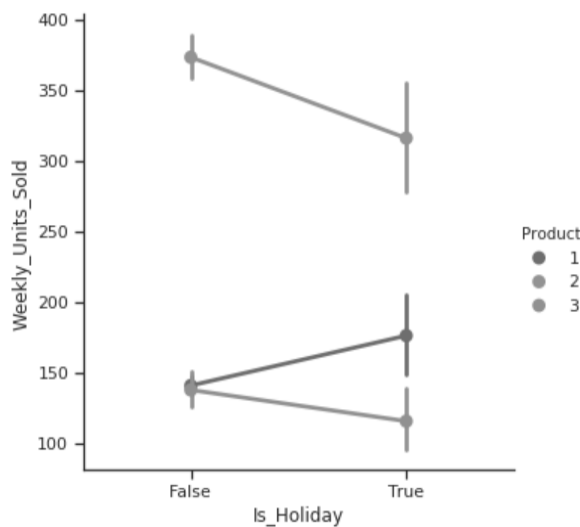


Fig. 4

According to Figure 4, the belief that holidays of the common man encourage shopping is contradicted by the fact that store-open sales during holidays of the common man have no positive effect on sales. It has been observed that the volume of transactions during holidays and normal workweeks for the average person is identical. People may be less frequent in Store 10 during the holidays. Product1 has a minor increase in holidays, while products 2 and 3 have decreases in holidays.

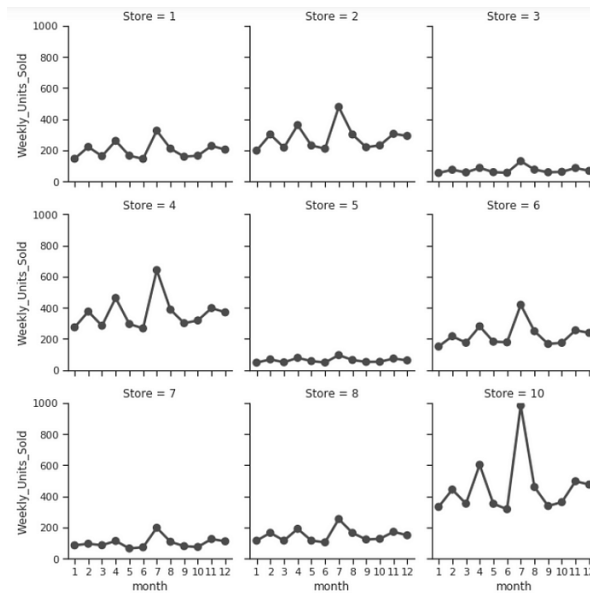


Fig. 5

Here we are adding a new column called “promotion”, which was derived from “Base Price” and “Price”.

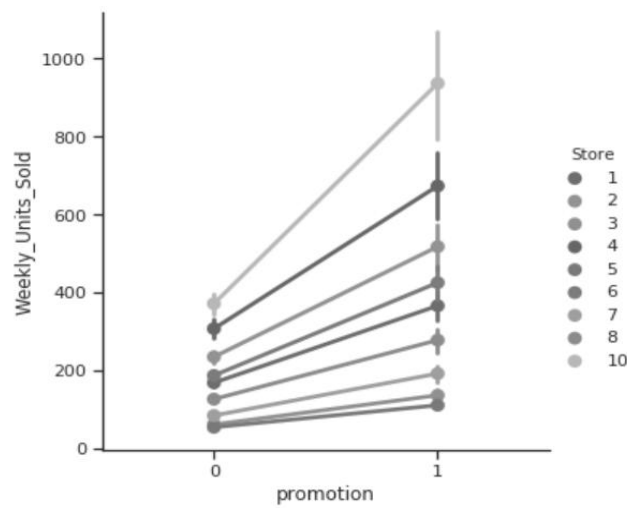


Fig. 6

Store 10 is the store that sells the most during the promotions, despite the fact that all the stores follow the same pattern of price promotions.

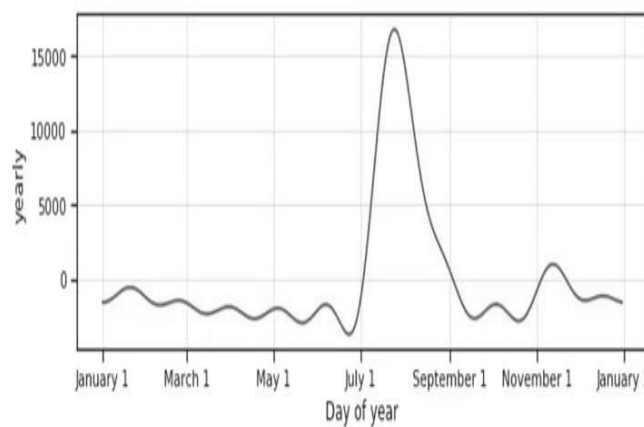


Fig.7

During the summer months of July and September, demand is always at its height. The seasonality was captured by the model (Fig.7).

### Observations

The People's preference of festivals and seasons dominate in the activity of business. The Stores handle both regular price and promotional price for each commodity they sell and the concept of image of the Store and drawings of customers is obvious in a business environment.

The prophet model anticipates business for a period of almost a year. It is able to capture the characteristic of seasonality in the dynamics of stocks. The statistical parameter RMSE is helpful in the prophet model claiming the utilities of custom seasonality. The various figures are accessible to the above findings. The RMSE value based on the prophet Model is 1120.073 which is better than the RMSE value predicted using calculus methods.

### CONCLUSION AND FUTURE STUDY

In summary, the depiction of data analytics in relation to the advantageous aspects of supply chain management highlights the attainment of accurate forecasting and precise outcomes. The findings suggest that the data analysis procedure produces more reliable results in the realm of supply chain management and is praised for its mathematical rigor. Consequently, the pragmatic and decision support concept proves effective within the framework of data analytics and mathematical sciences discovery.

The integration of life science or medical science data into a module for analyzing the supply chain and maintaining the value of the sale product is proposed. This initiative aims to advance the field of Information Technology (I.T), specifically tailored to the requirements of computer technology. The purpose of this method is to improve the efficiency and effectiveness of supply chain management in the context of items that are related to life science or medical science by using data analytics..

### REFERENCES

- [1] Kusurini, E., Miranda, S. (2021). Determining performance metrics of supply chain management in make-to-order small-medium enterprise using Supply Chain Operation Reference model (SCOR Version 12.0). *Mathematical Modelling of Engineering Problems*, Vol. 8, No. 5, pp. 750-756. <https://doi.org/10.18280/mmep.080509>
- [2] Chandrasekaran, K.S., Mahalakshmi, V., Anathapadmanabhan, M.R. (2021). Forecasting parameter strategy using data analytics in supply chain management. *Ingénierie des Systèmes d'Information*, Vol. 26, No. 5, pp.477-482. <https://doi.org/10.18280/isi.260507>
- [3] R. de C. Vivas, A.M.O. Sant'Anna, K.P.S.O. Esquerre, F.G.M. Freires, Integrated method combining analytical and mathematical models for the evaluation and optimization of sustainable supply chains: A Brazilian case study, *Comput. Ind. Eng.* 139 (2020) 105670. <https://doi.org/10.1016/j.cie.2019.01.044>
- [4] Pietro Evangelista, Jukka Hallikas, Exploring the influence of ICT on sustainability in supply management: Evidence and directions for research, *Cleaner Logistics and Supply Chain*, Volume 4, 2022, <https://doi.org/10.1016/j.clscn.2022.100051>.
- [5] T. Boone, R. Ganeshan, A. Jain, N.R. Sanders, Forecasting sales in the supply chain: Consumer analytics in the big data era, *Int. J. Forecast.* 35 (2019) 1 <https://doi.org/10.1016/j.ijforecast.2018.09.003>.
- [6] A.M. Mohammed, S.O. Duffuaa, A tabu search based algorithm for the optimal design of multi-objective multi-product supply chain networks, *Expert Syst. Appl.* 140 (2020) 112808. <https://doi.org/10.1016/j.eswa.2019.07.025>.
- [7] Guo ZX, Wong WK, Li M. A multivariate intelligent decision-making model for retail sales forecasting. *Decis Support Syst.* 2013;55(1):247-55. <https://doi.org/10.1016/J.DSS.2013.01.026>.
- [8] Mian Zhang, Jinbo Chen, Sheng-Hung Chang, An adaptive simulation analysis of reliability model for the system of supply chain based on partial differential equations, *Alexandria Engineering Journal*, Volume 59, Issue 4, 2020, Pages 2401-2407,
- [9] Büyükoçkan G, Göçer F. Digital Supply Chain: literature review and a proposed framework for future research. *Comput Ind.* 2018;97:157-77.
- [10] Tang CS. Perspectives in supply chain risk management. *Int J Prod Econ.* 2006;103(2):451-88. <https://doi.org/10.1016/J.IJPE.2005.12.006>.
- [11] Wang G, Gunasekaran A, Ngai EWT, Papadopoulos T. Big data analytics in logistics and supply chain management: certain investigations for research and applications. *Int J Prod Econ.* 2016;176:98-110. <https://doi.org/10.1016/J.IJPE.2016.03.014>.

- [12] Varela IR, Tjahjono B. Big data analytics in supply chain management: trends and related research. In: 6th inter-national conference on operations and supply chain management, vol. 1, no. 1, p. 2013-4; 2014. <https://doi.org/10.13140/RG.2.1.4935.2563>.
- [13] Kumar R, Mahto D. Industrial forecasting support systems and technologies in practice: a review. *Glob J Res Eng.* 2013;13(4):17-33.
- [14] Chan, Kok Yong, Johari Abdullah, and Adnan Shahid Khan. "A framework for traceable and transparent supply chain management for agri-food sector in malaysia using blockchain technology." *International Journal of Advanced Computer Science and Applications* 10, no. 11 (2019).
- [15] Loubna Terrada, Mohamed El Khaili and Hassan Ouajji, "Demand Forecasting Model using Deep Learning Methods for Supply Chain Management 4.0" *International Journal of Advanced Computer Science and Applications(IJACSA)*, 13(5), 2022. <http://dx.doi.org/10.14569/IJACSA.2022.0130581>
- [16] J. Feizabadi, "Machine learning demand forecasting and supply chain performance," *International Journal of Logistics Research and Applications*, vol. 25, no. 2, pp. 119-142, Feb. 2022, doi: 10.1080/13675567.2020.1803246.
- [17] K. Zekhnini, A. Cherrafi, I. Bouhaddou, Y. Benghabrit, and J. A. GarzaReyes, "Supply chain management 4.0: a literature review and research framework," *BIJ*, vol. 28, no. 2, pp. 465-501, Sep. 2020, doi: 10.1108/BIJ-04-2020-0156
- [18] L. Terrada, A. Alloubane, J. Bakkoury, and M. E. Khaili, "IoT contribution in Supply Chain Management for Enhancing Performance Indicators," in 2018 International Conference on Electronics, Control, Optimization and Computer Science (ICECOCS), Kenitra, Dec. 2018, pp. 1-5. doi: 10.1109/ICECOCS.2018.8610517.
- [19] Z. Dou, Y. Sun, Y. Zhang, T. Wang, C. Wu, and S. Fan, "Regional Manufacturing Industry Demand Forecasting: A Deep Learning Approach," *Applied Sciences*, vol. 11, no. 13, p. 6199, Jul. 2021, doi: 10.3390/app1113619