

Leveraging Artificial Intelligence and Agentic AI Models for Personalized Risk Assessment and Policy Customization in the Modern Insurance Industry: A Case Study on Customer-Centric Service Innovations

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Abstract

An insurer, premiums, and discrimination provide a background for AI insurance research. A policyholder insured, for example, a home against the risk of fire. In return, the policyholder timely pays a premium. If a fire causes damage to the insured object, the insurer promptly pays out an indemnity. Insurance fits well in a market economy, given the diverse distribution of wealth and the limited practicality of savings or collective systems for many risk events. Insurers earn premiums, starting period $t = 0$, and pay claim costs, starting period $t = T$. If the insurer at any intermediate moment must, at the current discounted value, spend too much on claim indemnities relative to the sum of earned premiums and this compensation, the insurer involuntarily defaults. An insurer's default means that this intermediary wealth owner is defunded and henceforth cannot cover consumers' loss when requested. From this perspective, an insurer decides that a consumer expects high claim costs. The insurer then charges this consumer a high premium. This consumer-profiling and charging create several considerations. First, this regime does not necessarily violate the obligation that allocates the strategic definition. Second, in the literature on stochastic dominance, many results reversely require profit equality for the counterfactual unfair differentiation to the null hypothesis of fair trade. A selection of, and simple definitions and explanations of, the AI terminology used in this analysis. AI and insurance are reviewed in law, in technological aspects, within motion, and from the perspective of a machine owner or user. Traditionally, the insurer determined the risk associated with the premium sold, and in consideration of this business activity, interest has always existed in establishing a trade *lex mercatoria* for justbusiness. Aiming to predict insurance claims in the data receptive of an intermediary machine owner, the latter seeks to mathematically define a C-profitable and equitable model-process pair. A commitment-friendly schedule of interventions then seamlessly follows, exacting a financial responsibility for this AI machine owner.

Keywords: AI, insurance, unfair discrimination, unfair differentiation, transparency, explanation, predictive processing, car insurance, health insurance, life insurance, agentic modeling, personalization, risk, customer, algorithmic impact assessment, real-time surveillance, freedom of privacy, algorithmic ethics.

1. Introduction

The insurance industry is traditionally considered as a laggard, characterised by a conservative risk-averse culture that prevents the adoption of digital technology. However, some current developments could potentially change this perception. In recent years, a number of insurers have significantly increased their investments in processing and analysing massive volumes of data. Leveraging their large reservoirs of proprietary records, a few of them have successfully adopted artificial intelligence (AI) technologies not only to identify hidden patterns or new correlations, but also to automatically mimic at least a few of the higher-order cognitive functions typically associated with intelligence, such as learning, using that learning to perceive relationships or to solve problems, understanding natural language, or taking decisions based on a set of rules or algorithms. Wide adoption of advanced tools and mechanisms could foster a more stable and predictable environment that will make emerging companies more willing to enter the market. Furthermore, the acquisition of real-time data and their immediate processing could challenge the traditional

monthly premium payment, possibly adapting the cost of coverage according to a continuously updated risk assessment mechanism. Lastly, events of recent years have shifted the industry towards a broader customer-centric view, in which a key role is played by tailored preventive services built under the deep understanding of personal risk exposure. Given its principal nature and its potential huge impact, health emergency risk is perhaps the biggest challenge that the traditional insurance model has ever faced. At the same time, it represents the catalyst that can trigger a deep-rooted considerable departure from current practices. Raised on such a basis, the main contribution of this analysis is a high-level analysis, mainly focused on how a customer-centric adoption of AI-based models for personalized risk assessment and policy customization could support the design of innovative service features that would be mutually advantageous both to insurers and insured individuals. The theoretical frame is complemented by a case study from which a number of crucial design principles and a few technological insights are derived. Traditional AI-based risk assessment models use machine learning techniques that require data on the present policyholders or on the insured from public data sets, although the information is frequently

not or insufficiently publicized and can involve sensitive data. As a workaround or a solution, less privacy-sensitive factors such as the policy and the history of previous contracts can be explored that determine the likelihood of a specific risk profile of the targeted group of consumers.



Fig 1: AI in Insurance Industry

1.1. Background and Rationale

This is a theoretical paper focusing on the ethical and legal implications of the latest artificial intelligence technologies and more recent legislation on AI for the insurance industry, with a rich collection of future research proposals and a methodological section describing the philosophical analysis of ethics guidelines for trustworthy AI. The latter analysis is based on lexicostatistics, text statistics, and insights from discourse analysis of legal texts. To fuel conceptual research on policy and how-to guides for employers, practitioners, and data scientists, factors are discussed that affect the distribution of the likelihood of AI-based decisions that are unfavourable to large groups of consumers or unconsciously biased against them. More specifically, the following questions are addressed: what methodologies and data sets are available for academic research, activism, and redress on biased AI; what ethical and legal safeguards are crucial targets for social policies that address the discrimination and unfair differentiation of insurance products in understanding and comparing AI systems.

Equ 1: Risk Assessment Model

$$R_i = f(D_i, H_i, E_i, C_i)$$

Where:

- R_i = Risk score for customer i .
- D_i = Demographic data (age, gender, occupation, etc.).
- H_i = Health data (medical history, lifestyle choices, etc.).
- E_i = Environmental data (location, climate factors, etc.).
- C_i = Customer behavior (online activities, purchase patterns, etc.).

1.2. Research Objectives

The research in this article investigates and discusses customer profiling accuracy in personalized risk assessment and policy customization, driven by the deployment of artificial intelligence in imaging and language. Artificial intelligence (AI) applications in imaging and language make a significant improvement in profiling demographics. This opens up new possibilities for the insurance industry to leverage AI-based customer profiling for personalized risk assessment and policy customization. To address the gap between technological advancement and business practice, two strategies (risk differentiation and compliance check) are proposed. This is examined with agentic AI models in an overall ecosystem. The collaborative role of agentic AI in customer service innovation can be extended, for mitigating the compliance risk. Tide Ltd. increasingly focuses on customer-centric service, by deploying virtual consultant chatbots, automated claim settlement, and immersive experience. To maintain and further boost customer satisfaction, it is vital for the chatbots to give proper consultation on customer’s insurance demand. This raises a new challenge in profiling customers. Tide Ltd. aims to know the accuracy right of the profiling results that can be driven by the chatbots and to mitigate the compliance risk of the chatbots during the service process. This research sees an end2end base model with multimodal transformers to resolve the customer profiling. With Cascade Compliance Loss, the risk differentiation and compliance check work with the agentic chatbots, respectively. Insurance works by the following reasoning: for medium-risk consumers, the insurer decides (on the basis of all relevant features) that the consumer has a medium expected claims cost. The insurer charges such consumers a medium premium. Insurers employ a concept of an artificial intelligence system. “Artificial intelligence or AI System” shall mean Machine-based system includes intelligent algorithms, a model, or an engine interactively predicting risks and premiums for Customer2, the text of which communicates with the graphical interface of an Insurance Chatbot.

2. Artificial Intelligence in the Insurance Industry

The general understanding of AI-related developments in the insurance sector amply demonstrates that a largely descriptive delineation is still pending in academia. Yet, the spirit of the public debate is well captured by a recent press article in an insurance professional magazine, stating that AI is expected to change the working of the insurers offering goods or services smarter and in a customer-centric way. The press article, building on the views of the insurance workers organization, hopes that these AI-related changes will simplify and improve the work of insurers. Hopefully,

via data-driven analyses of the underwriting process. Data-driven analyses build on the most comprehensive AI-related dataset, made available for thirty-one countries, covering a period where there was wide variation in AI-related developments within the insurance landscapes of countries. The dataset combines two novel indicators of AI-related insurance workers' skills and tasks (AT) developments in a composite measure: insurance-related AI patents producer counts, in subfields pertinent to insurance work. To unpack the complex and multifold reasons why AI-related insurance workers' skills and tasks might differ across (and within) countries, it is novel to consider different forms of capital facilitating AI diffusion that can be put at work both in the insurance industry and in its dialogue with other social and economic spheres. Insurers traditionally estimated the risks associated with the premiums they would charge to their clients on the basis of various risk factors, derived from the clients' history and other observables. With the easy availability of vast quantities of data and the development of increasingly powerful algorithms, this time-consuming process has undergone a vast revolution, nemine contradicente, a revolution that has interested a variety of sectors, the insurance segment being particularly important because of the large share of AI driven decisions that goes through it. This concerns both estimating the risk factor profitability of a market contract and investigating its loss potential after its activation. With the increased automation in the sector and the scope for algorithmic decision-making that have come with it, there has also arisen a plethora of regulatory, ethical, and legal issues.



Fig 2: Artificial intelligence in insurance

2.1. Overview of AI Applications

Artificial Intelligence (AI) has quickly become omnipresent in the insurance industry, adding a new set of challenges. Adherence to existing regulations can create an illusion of industry ethics complacency, and the over-aggressive pursuit of respect to all rules can, paradoxically, increase the overall risk. Bets placed on AI may not bear fruit due to a lack of ethics in the development phase of a new product. Therefore, the direction of technological development, from the design stage onwards, should be considered from the perspective of industry AI ethics. This becomes particularly acute when AI is used for risk analysis and prediction. Concerns about AI bias have led to regulatory intervention, putting pressure on authorities to adopt more stringent measures.

Inspired by the danger of algorithmic bias, a conceptual overview of both AI and insurance-wide literature has been created, a seminal study on the subject. This review is based on the blending of both industries and the formation of a new consumer framework for regulatory agencies in the insurance sector. In light of this, the studied use of AI in customer segmentation is analyzed, as well as its broader market impacts. This allows the exploration of the "fatal" potential of a single consumer discrimination in insurance, and the challenge to formulate universal guidelines that are both sensible and possible to enforce.

Equ 2: Predictive Risk Function using Machine Learning

$$R_i = \theta_0 + \sum_{k=1}^n \theta_k X_{ik}$$

Where:

- R_i = Predicted risk for customer i .
- X_{ik} = Feature value for customer i for feature k
- θ_k = Weight for feature k .
- n = Number of features in the model.
- θ_0 = Intercept term.

2.2. Benefits and Challenges

We are at the AV top level, full self-driving technology, moving beyond automobiles and going much further. We think robotics will service a number of markets. It is clear that the network of communication needs to be secure and work efficiently. It will adapt with the realization of new models and services. And that has to be done in a programmatic way, otherwise the policies end up being overly conservative and actually stopping things that could be useful to society in progressing. The widespread adoption of information and communication technologies in all aspects of social life, governmental operations included, has an intensive impact on urban areas and accelerates the planning of 'smart cities'. While the integration of electronic systems takes a central role in the planning of smart cities, it becomes imperative to devise system designs that consecutively and consistently integrate the physical, human and social system environments. Central to these goals is the development of context-aware applications, which enable the urban services to be aware of and responsive to their environments, for servicing the everyday-world more efficiently and conveniently.

3. Agentic AI Models

4.1 Brief Discussions on Recent Development of Life Insurance with Agentic AI Models Life insurance is a contract between an insurer and a policyholder. The policyholder pays a premium, often monthly or annually, and when certain events occur, the insurer agrees to pay a sum of money to the policyholder or to another designated beneficiary, such as upon the policyholder's death. Life insurance often aims to provide financial security for dependents or beneficiaries upon the policyholder's death, though life insurance contracts can also see the insurer agree to pay benefits on the occurrence of other events, such as terminal or critical illness. Life insurance has been heavily regulated since the first half of the 19th century. Life insurance in the modern sense began in the late 17th century at Lloyd's Coffee House in London. Many customers of life insurers in the present day are consumers holding life insurance products. There are different types of life insurance products, such as ordinary life insurance, endowment insurance, annuities, and investment-linked life insurance products (ILAs). Tax breaks and allowances can also monetarily benefit those who take out life insurance. For instance, deductions for life insurance premiums are offered in countries like Indonesia, India, and South Africa. But life insurance also poses risks, such as agent mis-selling of complex insurance policies, which brought up litigation such as GKVK (A) No. 124 of 2007 & CM APPL 179 of 2009, and has in addition been academic studies about how AI-powered advice models might be learning individuals' behavioral biases through observing their habits of email interactions.

5.1 A Case Study on Development of AI behind the Scenes: From Black-Box AI Models to Hyper-Transparent Agentic AI Models Ancient cultures, including that of the Druids in Britain, used AI from patterns observed in nature and in the stars, and this conventional smart practice can be adapted for the development of agentic AI in addressing the interpretability and traceability issues surrounding the latest AI technologies that have entered the limelight, having given AI development a promising new edge. AI technologies, particularly machine learning (ML) models, have technically existed for almost 70 years, with some important contributions emerging in the 1980s, just as the growth of policy-models being deployed by governments, for instance towards the so-called greenhouse issue. However, only recently, with the making public and democratic the AI models trained on private data, AI proliferation changed the nature of humans' society as well as the essence of AI itself. At first, much was promised by this social shift, global access, and empowerment, yet it soon became clear that whilst the applications of AI might be democratic, the

creation and shaping of AI remains the reserved domain of a global élite.

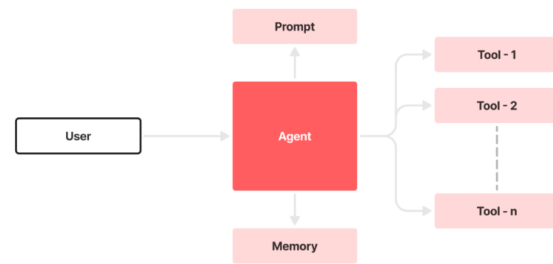


Fig 3: Agentic AI

3.1. Definition and Characteristics

For every kind of activity, there is a chance of something going wrong – a lockdown will fail, a wheel will fall off a car, or a consumer will be injured. The insurance market is well established for planning the range of things that might go wrong. A consumer can assure almost any eventuality – other than disappointment or a broken heart. But should an organization purchase cover for a major crisis if the building burns down, a shipment is misplaced en route, that high-cost piece of equipment is lost or only fails to operate satisfactorily? Indeed there are numerous agencies willing to offer policies to cover all these aspects of organizational activity. Some things that can go wrong are totally unforeseen; for instance, nobody could have predicted a global fire. Organized criminal activities can, however, be identified in advance, usually when it is too late. Insurance is an investment protection against the consequences of error, incompetence and worse. From an insurer's perspective, the concept of accident is risk if it has to be realized. This is perhaps not surprising, because quite big sums have been paid out on the strength of accidents that happened. Such generosity was not matched in another location where a similar event was equally disastrous. A third such incident that occurred in the Indian Ocean could not, given available information, have been foreseen. On the other hand, the vulnerability of networks of health institutions in a certain region has been well documented for a few years. Efforts at damage reductions were negligible.

3.2. Applications in Risk Assessment

The modern insurance industry is increasingly leveraging Artificial Intelligence (AI) and machine learning systems to perform risk assessment, with a survey showing a significant percentage of companies using AI or machine learning, including a portion being used for applications in risk assessment. AI technologies can, inter alia, process dynamic data from various sources, analyze large amounts of data efficiently and cost-effectively, provide risk scores in real-time, and perform personalized and detailed assessment.

Moreover, more agentic AI models have been developed to augment the functionalities of the traditional machine learning system, including performing multi-round evaluations, seeking information from secondary sources, providing agents for consumers, being able to consult on results, supporting requests for re-assessment, and tracking how and why decisions have been made. These technologies have the potential of shaping a transformative rather than merely a progressive development.

In this new complex world of AI-driven risk assessment, the modern insurance industry has been offering untailored offerings or policies to unaware and unconsulted consumers, due to limited explanations of how they have calculated the assessment. Actions have been taken by several countries and regions to increase the awareness on the part of the consumers. For example, it has been stated that users have the right not to be subject to a decision based solely on automated processing, including profiling, which significantly affects him or her, except in circumstances such as in the formation or performance of a contract.

4. Personalized Risk Assessment in Insurance

The European Union's General Data Protection Regulation constrains the use of personal data in the data-rich modern society, causing uncertainty and volatile competitive behaviour in practice applicability, which leads to professional discourse on AI fairness in part with the insurance sector. State-of-the-art AI entails large-scale data use in training predictive models for various applications. The highly competitive sphere of AI development heralds its large-scale deployment accompanied by quantitative assessment algorithms. Given the relatively poor data quality may include a high risk of discrimination and unfair differentiation by some social or demographic characteristics, it optimizes predictive modeling for personalized risk assessment and policy customization in the insurance industry and defines advanced agentic AI model predictive performance and implicit model behavior that might not be accurately discerned by contemporary quantitative fairness indices. Moreover, the proper method constitutes building the initial framework to detect discriminatory and unfair AI model behavior in the insurance industry, securing the potential grounds of further professional regulators' appraisal or broader interdisciplinary debate.

The empirical case of innovative service corporations in the insurance sector holds a customer-centric service policy that incites clients to engage in regular training sessions and

other health-enhancing activities promoting discounted absorbency. Clients' biometric data are collected from wearable devices and used for optimized AI price determination. For the illustration, the conducted study customizes the advanced agentic AI models with a focus on the property and health insurance branches. The technological development enables the mass beneficial adoption of highly customized individual insurance policies with differential price determination. On the industrial scale, the profiled insurer induces clients to use wearable devices for client benefit measurement and endorsement. Facilitated ergonomic robust design expands customers to wear such devices on an everyday basis during various activities. To encourage customer connectivity, an intuitive application is generated as an interface to bio-data processing and presentation and ensures a sharing discount with the profiled insurer to use the biometric data measured by manually dictated devices.



Fig 4: Risk assessment in insurance

4.1. Traditional vs. Personalized Approaches

Traditionally, people are treated in groups often based on some economic criterion such as income or credit score or by group affiliation such as employment or professional organization. Most services and products are offered genetically based on such grouping so as to derive general satisfaction. Furthermore, for example as well the cost of the offer must be structured according to some general pattern that spans across a substantial population. Solid examples of the latter are retail or insurance products. In the first case people buy the same product available on the shelf and the variability is either not relevant or just of an aesthetic nature. In the case of insurance a lot of variance in prices might depend on personal risk factors that are not accounted for the pricing of the product, while other variables might have little or no impact on the risk assessment or the product is mis-specified from the beginning, such as over-insurance in some cases or under-insurance in others. In general however, insurers operate according to a trade-off pattern involving risk assessment and policy customization. Prices are tuned based on the predicted losses an insurer might incur for the

risk borne with the policy sold. Tests such as blood analysis or a full body-scan in the case of a travel insurance for instance, or installation of safety devices in the case of a Green Card. In order to label such tests a moral hazard or quantifying the severity of the adverse selection. To a first approximation the actions of a customer affect somehow the risk he/she represents. This, in turn, has an effect either on the offered policy or the price. The former relates to the classic trade-offs in the choice of the insurance policy such as deductibles or coverage.

4.2. Role of AI in Personalization

AI offers much scope for personalization, often helping set products and prices to the individual customer's circumstances. AI has seen the advent of models which can be characterized as "agentic", given their direct or indirect offer of goods and services to third parties. The advantages which AI brings to providers are considered with an empirical focus on the insurance sector, where AI is currently particularly prevalent. The concerns it raises in relation to non-discrimination law and insurability also draw attention. Insurers use AI in an expanding array of ways, from the analysis of data and forecasting of future events, including claims, to the development of chatbots and personal assistants. The advantages which AI brings in terms of personalized underwriting, customization, cost-savings and fraud detection, are too considerable to forego, even if public discourse surrounding it is often critical or cautious. While some expressed concerns may be time-specific and soon dated as industry practices and public expectations evolve, positive deployment of AI that addresses or preempts a number of concerns already raised is more likely at the same time to both strengthen the capacity of the insurance function and ensure in the longer run its public acceptance.

5. Policy Customization in Insurance

Policy customization in insurance is a controversial phenomenon. On the one hand, policy customization enables better-tailored insurance products, and is thus a means to improve opportunities for cheaper and more accessible insurance products on an individual basis. Besides, policy customization offers insurers the possibility to adopt a more efficient risk assessment business approach. Big data and artificial intelligence analytics offer promising tools for risk assessment in insurance, which allow for a more nuanced assessment of individual risks which is not only beneficial for customers who face a lower coverage uncertainty, but might also bring down asymmetric information frictions. On the other hand, policy customization is closely related to exclusion and discrimination, which are for good reason

dubbed as grave evil and imperative to avoid in ethics, law and economic policy. Concerns about illegal and unfair differentiation have especially troubled the business area of personalization such as price, services and products. At stake here are questions of equal opportunity and equality before the law. These touchstones—one regimented by constitutions and bill of rights—form the baseline for fairness considerations which AI governance strategies cannot circumvent. Indeed, for the broader uptake there is need to establish public trust in fairness and ensure that the outcomes are legally shareable. For insurers personalization renders a challenge in constituting legitimate differences. From a service design perspective, nursing techniques are commonly detected to engage the user with the product aiming to make the overall service experience more attractive. Recent examples of such behavior-based personalization strategies can be observed in the health insurance sector. Major American health insurance firms offer their customers opportunities to access wearable devices and smartphones if they agree to their activity and health data being shared. Similarly, the motor insurance market has seen an increasing interest in behavior-based insurance models. In Germany, for instance, major insurers now offer smartphone apps to customers which track their driving behavior and adjust the insurance price (upwards or downwards) on a monthly basis.



Fig 5: Policy Customization in Insurance

5.1. Importance of Customization

Insurance providers have long been looking for a feasible solution to precisely appraise customers' risk rates and to adeptly customize policy plans with respect to the appraisal outcomes. The modern insurance industry and its latest trends, followed by a comprehensive overview on how the latest AI technologies and agentic AI models could be leveraged for personalized risk assessment and policy customization in the perspective of customer-centric and UX-focused service innovations. It is discovered that bundling various state-of-the-art AI-related capabilities within AI-based risk calculators can provide real-time and

personalized risk assessments. The confidence score, explainability, and adjustability could also legitimately follow up the risk assessment outcomes by means of the proposed agentic AI-based policy customizer, diligently supporting insurance customers with transparency and autonomy. User scenario trials and interviews demonstrate rich service values from both the customer and the service provider's points of view. It is consistent customer values for personalized and transparent service experiences, boosted brand loyalty and consumer trust. Meanwhile, it may enhance the service provider's brand equity with sound customer relationship management and the provision of competitive insurance products. At the same time, customers are capable to understand the risk assessment outcomes thoroughly and proficiently adjust the policy plans based on provided justifications and recommendations after adopting AI-driven service innovations. It can be beneficial for fairness, legal compliance, and customer satisfaction with personalized service designs, ultimately fostering sustainable business growth in the insurance industry.

5.2. AI-Driven Policy Customization

End consumers desire insurance policies tailored to their individual needs, and a series of insurance providers allow for personalized risk assessment as well as customizable policies. Here is a description of an agreement that can be made between a customer and an insurer so that personalized premiums and deductibles are calculated given the insurance claims prediction model of the insurer. Leveraging an Agentic AI approach of the customer, these premiums and deductibles are calculated and commercial risks of the insurer are minimized. Using Agentic AI to simulate a consumer as an AI counterpart has now been made possible by the Customer-Conversational AI interface. It allows for the simple deployment of an AI counterpart. Currently, the AI insurance agency of a local insurer implements this to provide Customer-Conversational AI services with its own insurance policies. A customer discusses the policy for home insurance in Frankfurt with the AI counterpart. He/She/They input any policy attribute, i.e. coverage, premium, deductible and some contract attributes on which discussing with the client deploys.

To broaden the embrace of beneficial use of AI, businesses involved should understand and manage the risk of AI use. An analysis of available options to reduce the impact is of potential interest. AI liability insurance is proposed as a solution extended from an existing product, and an AI lawsuit example is used for demonstration. AI has been widely applied in various fields, including but not limited to manufacturing, marketing, and healthcare; in the field of communications and IT, AI-driven innovations have led to breakthroughs in big data and data mining. However, as with every technological advancement, the uncertainties and risks

that come with AI-powered systems have created skepticism and reluctance in their adoption. Despite the significant efforts in system robustness and inherent trustworthiness, accidents occurring in AI systems are unavoidable, with their catastrophic potential further amplified by the uncertainty model underlying much of the AI-powered real-world systems. Meanwhile, the unavailability of a definitive principle delineating the casualties of risks and damages related to AI-powered systems adds an extra layer of complexity. As a result, the dilemma between the urge for technical innovation and the need for risk-averse strategies has made AI-powered systems lag in comprehensive integration with daily life.

Equ 3: Optimization of the Entire System

$$\max_{\theta} \left(\sum_{i=1}^N (\alpha P_i - \beta R_i) \right)$$

Where:

- N = Total number of customers.
- P_i = Personalized premium for customer i .
- R_i = Risk score for customer i .
- α = Profit margin coefficient.
- β = Risk mitigation cost coefficient.
- θ = Parameters of the AI models being optimized.

6. Customer-Centric Service Innovations

The recent advances in agentic artificial intelligence (AI) models and supplemental computing technologies have marked practical applicability breakthroughs to foster the personalized risk assessment and policy customization concept in the insurance domain. That is reflected by the design of a comprehensive framework combining an array of AI transformations into an accessible and practical technology toolkit to stimulate innovations in underwriting, claim management, and customer service. This paper presents a large-scale case study in the Dutch insurance sector, aiming to elaborate on novel AI-driven service concepts and support relatively frugal insurers with the state-of-the-art transformation pipelines and numerous actionable implementation guidelines. Main attention is given to innovations exploitable by SMEs and start-ups. Despite the awareness that a variety of developments may require extensive cooperation with regulators and specialized suppliers, this paper does not further investigate these challenges. A number of considerations with broader

relevance for the insurance industry are also outlined, covering the current status of the “intelligence” in the practice, data, macro, and micro aspects, emerging areas to innovate with, and case studies.

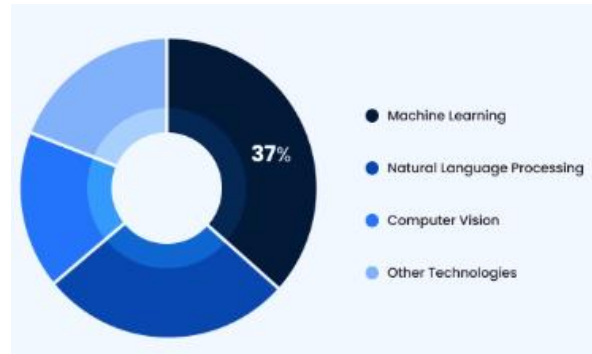


Fig : The Impact of AI on Insurance

6.1. Emerging Trends

The insurance sector is still gradually discovering the many potential uses of AI. Reports on pilots: optimising the offerings and a small AI fund in China. At the same time, critical minds are warning against possible discrimination and unfair differentiation. Model-based advice is strong not to use price comparison websites. Results show that Vehicle and Health are among the sectors where AI relevance for insurance is increasing most. The use of AI technologies for service innovation in the insurance industry is still in its nascent stage; however, several insurance companies have already started harnessing them to address emerging customer needs.

Recent studies indicate that artificial without forecast value generalises well between national markets and recommend, therefore, to pay high attention on any utilization and interpretation of AI's outputs. An in-depth overview indicates that AI and its subsets are at the brink of substantially changing various crucial facets of insurance, including customer interaction and claims handling, and advance an extensive research agenda. The impact of artificial intelligence along the insurance value chain and on the insurability of risks is discussed. Attention is paid to the insurance underwriting process, where AI enables the analysis and exploitation of vast datasets. There are pilot results on the added value of dynamically updating motor insurance prices with telematics with or without people's consent, and qualitative evidence they are rarely used to assess household and property damage risks. ML/AI are also applied to the detection of a variety of fraudulent insurance claims thanks to in-depth partnerships with proprietary data holders and such tools can highly improve the ability of insurers to acquire and share information about fraudsters. Meanwhile, there is rich expert advice on ethical, legal and

societal issues related to AI. For example, in health insurances it is legally permitted to use digital devices to enhance collection of personal data as long as this is shared by the policyholder through insurers' apps. Such strategies, including the exploitation of external datasets about the risk scored, are expected to moderately increase chances of unfair or discriminatory differentiated treatment and, eventually, restrict consumer access to beneficial and innovative personal risk reduction products. There is a swift discussion on behaviour-based personalisation, a growingly relevant topic in health and certainly car insurance, including from a broad perspective of what “AI means for the assessment of risks” which is essentially the key rationale behind the development of a fully agentic model for an extensive application.

6.2. Case Studies

Leveraging artificial intelligence to improve risk assessment risk customization will be studied. This will be done with improved personal fit between insurance risk and life. This case study on the customer perspective will focus on the innovative use of Agentic AI from manual coding-application network study pages of Health and Home insurance policies and the data science modeling of the insurance unlimited parametric-space formularization and automated customized policy generation from text-data. Insurers are enabled to achieve new customers' personalized offerings through smartphone apps, social-network life-data and policy proposals generation. Big data and the use of artificial intelligence continue to bring about innovation in insurance services and price discrimination and unfair differentiation have emerged in this new context. The emphasis is on the European insurance regulation. Seven questions about the rises and implications of artificial intelligence and its consequences for discrimination and for unfair differentiation in insurance practice are addressed. This leads to an agenda for research on insurance and discrimination.

7. Conclusion and Future Directions

Early concerns regarding both customer and market acceptance and attendant social, ethical, and legal issues of AI-centric Big Data Analytics (BDA) techniques have evolved. Although such concerns persist, considerable progress has been made in recent years, including the proposal of a novel ethics framework and consumer awareness campaign, leveraging cutting-edge BDA tech. The European insurance market has been one of the most proactive and innovative markets in the implementation of advanced AI-driven BDA solutions. For example, a recent EU directive permits the use of AI Tech to assess customer

risks as part of the new approach to non-discriminatory pricing. This directive is the latest milestone, reflecting a general and methodical change in how risks are assessed and how insurance policies are customized. Far-sighted firms are using the new regulatory environment as an opportunity to upgrade their technological infrastructure and acquire advanced analytical systems and AI capabilities. This raises the question whether “careless”- but unintentionally discriminatory and inherently risky-design policies and/or practices by firms are exploitable. In consumer markets, AI-centric Big Data is likely to be utilized as part of those areas that are not immediately exposed to consumer scrutiny. These considerations are significant, making it particularly important to explore how to create an AI-centric BDA mini-revolution in the consumer market to make it as fair and ethical as possible. From the academic standpoint, there exists a considerable gap in the current research on how the novel innovation roadmap can provide the insurance consumer market with a forceful answer to the changes that would be beneficial to both incumbents and newcomers and avoid potential exposure of mutually exacerbating discriminatory and ethically risky behavior.

The Main Effects are Broader and Far Reaching Than Basic AI-Centric BDA Ecosystems. A more compelling response is needed as academic and expert developments have been sweeping and are ever more extensively exposed to the use of AI-centric BDA methods. Rather, it is shown that these developments might be used by insurance firms to manipulate selection premiums and increase their profits by embedding intentionally discriminatory or detrimental customer policy design elements in the new product range, which both undermines more egalitarian and broad market development of digitally driven innovations. This has repercussions for all levels: this is broadly in line with the emphasis of recent legislative initiatives and represents the latest manifestation of the ever integrated and equally broad-ranging strategy to create an equitable, fair, and more acceptable environment for understanding the AI-BADA boom. On the other hand, it is argued that it is of fundamental interest to explore in general the presupposes and problems associated with the use and possible misuse of innovative AI-centric BDA methods concerning the most fundamental concerns with regard to data protection and privacy, human autonomy, and market integrity, which pose a long-term threat to the very essence of market functioning, are of essential interest for a wider audience beyond the academic environment.

7.1. Summary of Key Findings

This chapter discusses how artificial intelligence (AI) can be used in the modern insurance industry for personalized risk assessment and automatic policy customization for design of customer-centric service innovations. The discussion

illustrates the AI journey in the case company, starting with traditional data analytics, the development of advanced models up to creating generative, agentic AI models. Experimental design-based research is conducted in the modern insurance industry. Real-life business data was explored as a case, trialing conducting insurance risk modeling and pricing analysis of an AI-based service innovation. The wide-scale business benefits of personalized AI-enhanced insurance products and services in the context of continuously evolving societal challenges were addressed throughout the exploratory research. The academic findings are discussed underpinning evidence of the crucial role of AI models in insurance risk assessment uplift, policy generation, and automatic customization of business process transformations as the core base of customer-centric, on-demand, and UE solutions. In summary, it has been shown that state-of-the-art AI-enhanced insurance products and services can be designed, effectively empowering the necessary intercare channels, advanced in-house expertise, and streamlined digital platforms. A combination of AI models, including discriminating, generative, and agentic, can be developed, serving a wide spectrum of business analytics purposes in real-life business contexts and projects. Such innovative disruptive projects essentially require a carefully designed and continuously reiterating project lifecycle framework, encompassing the stages of data preparation, model development, evaluation, and expertise utilization. In order to set up and fulfill efficient AI and insurance joint industry-academic collaboration projects and programs on research or knowledge sharing, educational or utilization facilities development, the practical insights and the AI project lifecycle are exposed.

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